

IMESD IFB# 015-Toner-001 Vendor Questions and Answers

Q1: In reference to the subject bid kindly let us know as to what is implied by the term 'approved equal' and, how are they different from 'compatible'. If possible please mention an example/make of such approved equal.

A1: "Approved equal" is used to indicate that an item may be substituted for a required item if it is equal in quality, performance and other characteristics. Status of approval is up to the digression of IMESD. As IMESD is seeking quotes referencing manufacturer model numbers, we legally required utilize this statement so as not to limit competition. If the bid contains compatible product rather than the manufacturer item # it must been an approved equal to what is specified.

Q2: If we are quoting compatible do we have to include specifications with the bid?

A2: Bidders are required to provide all information requested on the bid form. Additional information can be supplied at the digression of the bidder.

Q3: Will you allow a vendor to bid on both OEM and an alternative?

A3: A vendor is allowed to bid on both OEM and an alternative toner brand.

Q4: I do understand that you need specifications for an alternative to show that they meet or exceed specification. Are there alternate manufacturers that you already have approved?

A4: Designating a brand as an alternative is up to the discretion of the IMESD and we do not have an established list of approved alternate manufacturers.